



YANG Mingzhe

Partner/Director

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Professional expertise

Credit management, project settlement, real estate, insurance

Personal Profile

Education

Bachelor of Law/Xi' an Institute of Finance and Economics Master of Law/Northwest University of Political Science and Law

Work Experience

2001/10-2007/9 Shaanxi Hongrui Law Firm Apprentice Lawyer/Lawyer

2007/10-2008/10 Guangdong Alpha & Leader Law Firm Shanghai

Branch Lawyer

2008/11-2012/6 Beijing Hongfanguangzhu Law Firm Shanghai Branch

Lawyer

2012/7-2023/5 Beijing Tiantai Law Firm (Guangzhou) Lawyer/Senior

Partner

2023/5-Present Beijing Blossom & Credit (Guangzhou) Law Firm

Director

Practice Experience

Credit management and training:

Mr. YANG manages and instructs the South China (Guangzhou/Shenzhen/Fuzhou) team of the Credit Department to handle cases of accounts receivable and takes charge in handling major non-litigation and litigation cases in the area

(Guangdong/Guangxi/Yunnan/Guizhou/Hainan/Fujian/Hunan/Hong Kong/Macao). He specializes in communication and coordination for complicated disputes, especially in the analysis and reasoning of difficult legal issues with unique insights in evidence collection. Past and current clients include: Siemens Building Technologies (Tianjin) Co., Ltd. Shanghai Branch, Schneider Electric (China) Investment Co., Ltd., BASF (China) Co., Ltd., Canon (China) Co., Ltd., Guangzhou Textiles Holdings Limited, King Long United Automotive Industry (Suzhou) Co., Ltd., Zhuhai Hokai Medical Instruments Co., Ltd., WPG Trading (Shenzhen) Co., Ltd., Johnson Controls (China) Investment Co., Ltd., etc. As a senior lecturer at the Academy of Law and Commerce Intelligence, he used to lecture on practical collection skills and credit risk

prevention measures by means of open classes or on-site training for legal, credit control, and financial management staff of nearly 100 enterprises including SHV (China) Investment Co., Ltd., Guangzhou Iron and Steel Co., Ltd., Guangzhou Zhujiang Electric Power Fuelling Co., Ltd., BYD Company, Limited, Bank of China Insurance Company Limited Shenzhen Branch, MBA Education Center of Guangdong University of Foreign Studies, China Erzhong Group (Deyang) Heavy Industries Co., Ltd., Shenzhen Woer Heat-Shrinkable Material Co., Ltd., and Shenzhen TXD Technology Co., Ltd., which were highly praised for "explaining profound ideas in simple language, accurate and practical skills". Project settlement/real estate:

Mr. YANG has made profound study and accumulated abundant practical experience in engineering quality/engineering claim from providing, either personally or instructing the team, project settlement/collection legal services for tens of engineering companies (e.g., Wuhan City Environment Protection Engineering Technology Co., Ltd., Wuhan Surveying-Geotechnical Research Institute Co., Ltd. of MCC, Guangdong No.2 Hydropower Engineering Company, Ltd., Hoogovens Building Systems (Guangzhou) Co., Ltd., Pubang Landscape Architecture Co., Ltd., Guangdong Dongpeng Holdings Co., Ltd., Shenzhen Fangda Jianke Group Co., Ltd., and Shenzhen Fanhai Sanjiang Electronics Co., Ltd.).

Mr. YANG provided legal services in project planning, acquisition and transfer, acquisition of land use right, project bidding and tendering, project financing, compensation and settlement for property removal, real estate development, construction, and sales, mortgage, contracting of construction projects, real estate lease, pledge, and property management for tens of real estate companies or banks (e.g., Standard Chartered Bank (Shanghai), Singapore DBS Bank (Shanghai), Linyuan (Hong Kong) Real Estate Co., Ltd., Xi' an Wanda Commercial Plaza Co., Ltd., China Overseas Land & Investment (Xi' an) Ltd., and Xi' an Haixing Real Estate Comprehensive Development Co., Ltd.) for tens of real estate/financial projects (e.g., Wanda Commercial Plaza, Haixing City Plaza/Haixing Future City, and Zhonghai Huating).

Insurance:

Mr. YANG manages and instructs the West/South China (Guangzhou/Shenzhen/Fuzhou) lawyer team of the Credit Department to handle various insurance cases (e.g., credit insurance, property insurance, and liability insurance) and major insurance cases in the area (Guangdong/Guangxi/Yunnan/Guizhou/Hainan/Fujian/Hunan/Hong Kong/Macao). Past and current clients include: Coface Credit Insurance Group Co., Ltd. of France, Atradius Credit Insurance N.V., AIG Insurance Company China Limited, Euler Hermes Consulting (Shanghai) Co., Ltd.,

Ping An Property & Casualty Insurance Company of China, Ltd. Shanghai Branch, China Export & Credit Insurance Corporation Guangdong Branch, Bank of China Insurance Company Limited Guangdong Branch, and PICC Property and Casualty Company Limited Huizhou Branch.

Social Activities:

2012 Advanced Individual of Public Interest Lawyers of Tianhe District, Guangzhou City

Lawyer Representative of the Ninth Lawyer Representative Conference of Guangzhou (2016-2020)

Arbitrator of Beihai Arbitration Commission/Beihai Court of International Arbitration

Representative performance

- Represented Guangzhou X Group Co., Ltd. in a case of execution objection with Yunnan X United Trading Co., Ltd. In the proceedings of execution objection, Yunnan X United Trading Co., Ltd. successfully added Guangzhou X Group Co., Ltd. as a person subject to execution, requiring Guangzhou X Group Co., Ltd. to take joint and several liabilities for the debt of its wholly-owned subsidiary in the amount of over RMB 270 million. In the case of execution objection, Mr. YANG represented Guangzhou X Group Co., Ltd. to reject the joint and several liabilities for the debt of its wholly-owned subsidiary in the amount of RMB 270 million, and eventually won the support of the court for all the claims of the plaintiff, ruling not to add Guangzhou X Group Co., Ltd. as a person subject to execution.
- Represented a joint stock company in the case of dispute over purchase and sales contract with Jiangmen X Textile Factory Co., Ltd. After initiating the lawsuit, Mr. YANG helped to reach a settlement in court, in which both the principal of over RMB 32 million and the interests of RMB 0.55 million were fully recovered.
- Represented a Hong Kong company in the case of dispute over purchase and sales contract with Dongguan X Communication
 Technology Co., Ltd. After initiating the lawsuit, Mr. YANG helped to reach a settlement in court, in which both the principal of over USD 7.70 million and the interests of over RMB 9.10 million were fully recovered.
- Represented X Wire Co., Ltd. in the case of dispute over revocation
 right with Sichuan X Technology Co., Ltd. and Chongqing X Automobile
 Part Co., Ltd. Mr. YANG advocated to revoke the pledge right set by the
 two defendants for maliciously evading debts, and eventually won the
 support of the court for the plaintiff' s claims, ruling to revoke the
 pledge set by Sichuan X Technology Co., Ltd. with respect to

- Chongqing X Automobile Part Co., Ltd.
- Represented Foshan X Technology Group Co., Ltd. in the case of contract dispute with Guangzhou X Technology Co., Ltd. Mr. YANG claimed for the principal and interests of the loan in the amount of RMB 65.80 million, and eventually won the support of the court for all the claims of the plaintiff.

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